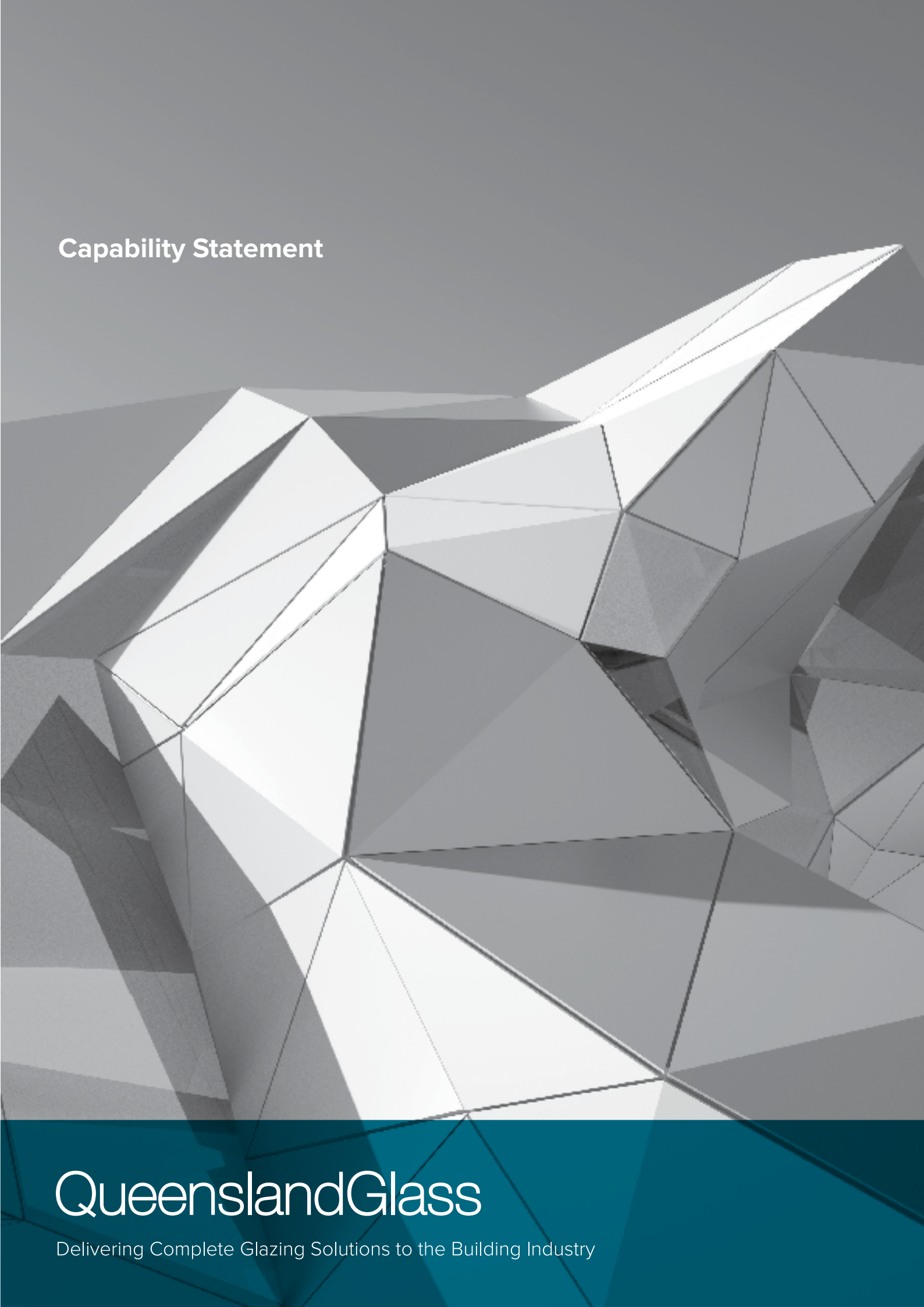
Capability Statement



QueenslandGlass

Delivering Complete Glazing Solutions to the Building Industry

RACV Royal Pines

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Mode Apartments

CompanyOverview

"To build and maintain a satisfied customer base through delivering superior quality service, with fair dealings based on trust and respect and create long term relationships with customers, suppliers, and most importantly, employees."

Queensland Glass is a specialist contractor involved in the design, and installation of glazing, aluminium and decorative window treatment services. Our team has worked with industry and government agencies to deliver cost effective solutions to meet a broad range of projects from shop and office fit-outs, through foyer refurbishments, to expert architectural solutions and large scale external projects.

We have a proven track record in ensuring our clients meet their contractual obligations.

The company, which was founded in 1992 and has 80+ direct employees, prides itself on the excellence of the total service it provides to its customers. Only a few companies today in the glass and architectural aluminium industry can provide the same level of capability as Queensland Glass and deliver a turnover in excess of $35 million per annum.

A unified management structure and staffing capability comprises a team of Project Managers and Tradespeople who combine superior workmanship with personalised service and adhere to internal quality assurance standards. Regardless of a project's size or complexity, our expertise allows for customised requirements to meet project programme and budget parameters, creating successful outcomes for our clients.

Queensland Glass regard their decision to consolidate the company's operations onto a single site in Murrarie, Queensland, a strategic move, providing increased operating efficiency to service installations as far north as Darwin, throughout Queensland and into Northern New South Wales. The strength of the Queensland Glass brand name, a reputation for excellence within the construction industry and location, provide the company with a sustainable competitive advantage and opportunities for future expansion.

Our company structure and values recognise the importance of a high level of responsiveness, whether we are managing a standard sized project through to multi-million dollar ventures, across a broad range of sectors to a diverse group of builders.

Queensland Glass is proud to be associated with the following projects:

+ Commonwealth Games Village 20,000sqm
+ Sunshine Coast University Hospital 10,000sqm
+ Newstead Series Apartments 9,700sqm
+ Blue Sky Student Accommodation 7,300sqm
+ Jupiters Casino Suites 6,700sqm
+ Pullman Ibis 4,000sqm
+ MODE Apartments 3,000sqm

Capabilities

Queensland Glass mainstream operations are the supply and installation of glass and glazing systems including applied film. We provide these services across a broad customer base and have the experience and expertise to supply and install virtually any type of glass or aluminium window into any area. Our key service offering includes:

+ Aluminium windows and doors
+ Glass awnings
+ Internal glazing to partitions
+ Glass Balustrade
+ Curtain wall systems
+ Heritage work
+ Frameless glass wall systems and spider fittings
+ Architectural glazing solutions
+ Applied film/environmental graphics

We are able to offer design solutions to practical challenges and we are one of the few companies that can manage a diversity of projects from heritage work through to curtain walling systems.

Over the years we have developed strong supply chain partnering for our company with repeat business from our client base, becoming the glazier of choice for many Tier 1 Builders.

Our in house, experienced estimating team can assist clients with design, glass types and performance to ensure that the project meets all the relevant codes. While we pride ourselves on our flexible, collaborative and consensual approach we remain uncompromisingly focused on delivering optimum results.

WINNER

2016 AGGA Award for Best Use of Glass and Glazing in a Commercial Project over $50,000.

QUEENSLAND GLASS: MATER WHITTY BUILDING

Partition Glazing

Queensland Glass is recognised as the industry leader in this field. With over 20 years dedicated experience in this field, our company has collaborated on major projects, delivering partition glazing effectively and efficiently.

Our professional attitude and approach to even the most complex and difficult projects, has earned Queensland Glass respect from architects, designers and builders, placing our company in the enviable position as the glazier of choice for any high risk or high detailed project.

Commercial Windows and Doors

Queensland Glass has access to the full range of extruded aluminium suites enabling our company to provide installed product to projects requiring for example:

+ Shop front facades
+ Hi-rise window frames
+ Curtain wall
+ Awnings
+ Engineered window solutions

From our 6,000sqm state of the art facility in Murrarie, we manufacture windows and doors ready to deliver to site. Each item is passed through a stringent quality control check prior to leaving the factory.

Queensland Glass has successfully completed many projects.



Mater Whitty Building



Newstead Series Apartments

Management Systems

Workplace Health and Safety

Queensland Glass is fully committed to:

+ Ensuring a safe workplace for all of its employees
+ Continually striving to improve safety performance
+ Instilling a cultural mindset in the company to achieve a no harm work environment

This is achieved by identifying and rectifying any unsafe work conditions or practices, as well as promoting safe work practices. Our team recognises that in order to achieve an outstanding record of safety, we must operate to best practice and have a systematic safety system.

We have a committed management team and a pro-active workforce that drives our comprehensive safety system across the business. Our systems are in full compliance with Workplace Health and Safety Legislation. All employees and subcontractors are fully engaged in the system and are regularly made aware of their responsibilities through company and project specific inductions, toolbox meetings, Safe Work Method Statements, and Job Safety and Environment Assessments. Our Safety System is certified to AS/NZS 4801:2001 (Licence Number OHS 21213).

WINNER

2016 AGGA National Glazing Safety Award for the 'Amour Safety Program'

Following the successful implementation of new initiatives aimed at increasing worker safety, AGGA recognised Queensland Glass for it's committment to providing personnel with ongoing training and a safe working environment with the 2016 National Award for Glazing Safety.

Environmental Management

Queensland Glass is fully aware of the sensitive nature of our environment and communities in which we operate. We work with stakeholders to reduce the impact of waste where possible, through recycling and re-use. All projects are run in compliance with our ISO 14001 (Licence Number CEM 21672) accreditation and specific conditions of the project approvals and requirements.

Quality Assurance

Queensland Glass is registered as a quality endorsed company with SAI Global. Our quality system and procedures are accredited to ISO 9001:2008 (Licence Number QEC 28688).

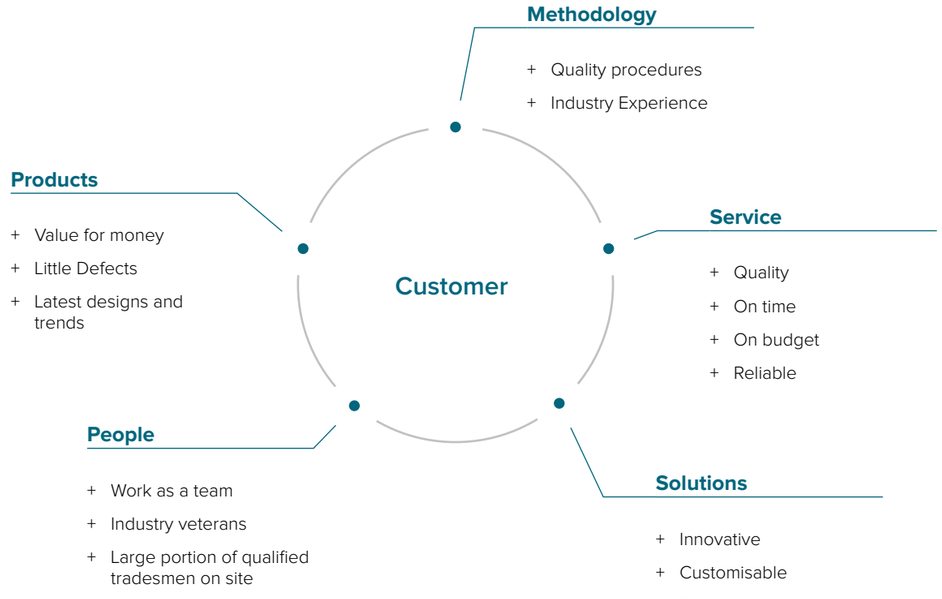
Independent third party audits are conducted across our system and structured internal audits are performed to ensure ongoing compliance and continual improvement to our systems and procedures.

A quality plan has been developed that covers all aspects of administration and management, work methods, document control, inspections and testing, and compliance check sheets.

Our quality system and the system instructions are subject to continuous improvement through ongoing review, and all employees are encouraged to submit change proposals to our System Manager who distributes such requests to other users for review/comment/approval prior to any subsequent implementation.

Queensland Glass approaches its management system holistically to cover Workplace Health and Safety, Environment, and Quality Assurance Management, with all systems and procedures being available to all of our employees via our IT system.

Value Proposition









Sunshine Coast University Hospital

Financial Success

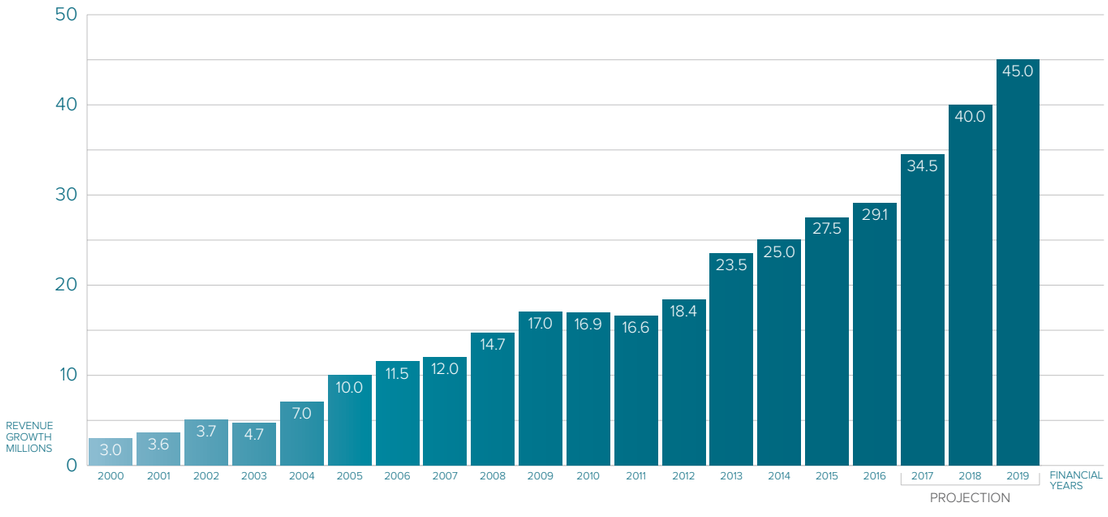
"To build and maintain a satisfied customer base through delivering superior quality service, with fair dealings based on trust and respect and create long term relationships with customers, suppliers, and most importantly, employees."

The continued successful growth of Queensland Glass is reflected in the financial performance of the company and our ability to consistently deliver a strong financial outcome over an extended period of time.

As a progressive company, we plan for long-term sustainability, however, no one is clear what tomorrow will bring. Therefore, to manage uncertainty we are committed to building our capability to respond to future demands.

On average, Queensland Glass has delivered an average of 15% growth in revenue year on year and we are forecast to continue this positive trend.

At the end of the 2016 financial year, Queensland Glass had Net Tangible Assets of close to $16M with no borrowings, demonstrating our strong financially sound market position to suppliers and customers.







Blue Sky Student Accommodation



Pullman Ibis Conference Centre

Senior Management Profiles

Nigel Mills – Managing Director

Nigel is one of the founding shareholders of Queensland Glass. Initially responsible for Sales and Operations, Nigel has been the Managing Director of Queensland Glass since 2000.

Nigel has a Diploma of Building, an Associate Diploma of Applied Science (Building) and a Certificate III in Glass and Glazing. Nigel is Queensland Glass's nominee for the Queensland Building and Construction Commission (QBCC). He is also a Member of the Australian Institute of Company Directors (MAICD).

Nigel's belief in state-of-the-art technologies and modern techniques combined with old fashion values of customer service and craftsmanship help to maintain Queensland Glass as the market leader.

Peter Collishaw – Contracts and QA/EHS Manager

Peter joined Queensland Glass in late 2008 and has extensive experience in the external commercial market. Peter began his apprenticeship with a major glass and aluminium business and continued working there as a fully qualified glazier and progressed through project management to become the Commercial Branch Manager after 22 years of service.

Peter spent eight years at another high profile glazing business, three years as the External Commercial Manager gaining experience in contracts, contracting and other business related areas.

Peter has an Advanced Diploma in Management, Advanced Diploma in WHS, a Trade Certificate in Glass and Glazing, Certificate IV in Workplace Training and Assessment and is a Justice of the Peace (C-Dec), Bulletproof Management training, Cert IV in Building and holds a QBCC Supervisor Licence.

David Mills – Production Manager

David has held the role of Production Manager since 2004. Prior to this he was working for Queensland Glass as a glazier/fitter. David has overseen the expansion from a small fabrication facility to one that now occupies a 6,000m^2 facility capable of turning out $1M product per month. David's attention to detail and analytic approach to managing the factory produces a consistent, quality product.

David has a Certificate III in Glass and Glazing and holds a QBCC Supervisor Licence, Bulletproof Management training. He also has a Certificate IV in OHS and Certificate IV in Project Management.

David Borden – Business Development Manager

David started with Queensland Glass in 2011 as Business Development Manager, with his primary focus being to strengthen relationships with our existing clients.

David has over 20 years experience in the building industry commencing as an apprentice carpenter in Victoria covering many aspects in the commercial building field, from interior fit-outs through to construction on medium rise buildings.

David completed his carpentry and joinery apprenticeship and worked as a tradesman for several years before moving in to a sales role within the building industry.

From 1995 onwards David has undertaken many roles, working with the building industry in Queensland.

David has a Certificate IV in Business Sales and Bulletproof Management training.

Roger Wilson - Product Manager

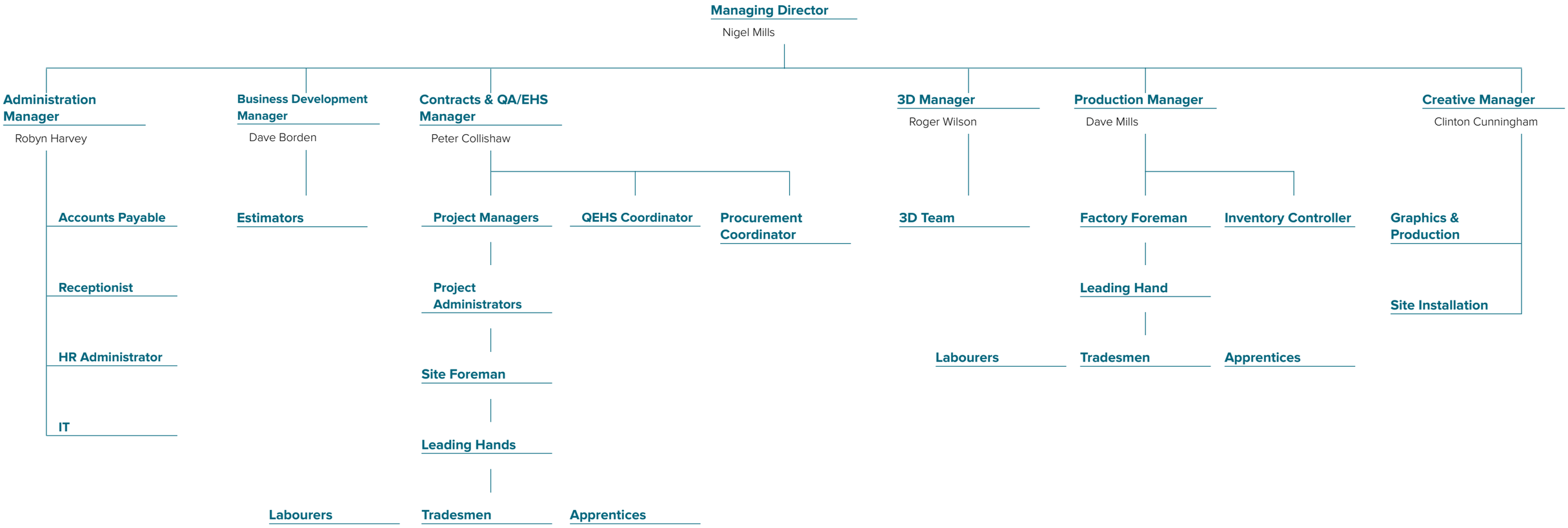
Roger joined Queensland Glass in 2014 in the role of Product Manager to further develop our ever expanding need for the supply of aluminium sunshading, screens, louvres, and facade products.

Roger has been in the commercial aluminium and glass industry in South East Queensland for the past 26 years in project and operations management roles. Through this period Roger has developed a thorough knowledge of product design and installation combined with the capabilities to meet the needs required by clients to forward their ideas to fruition.

Robyn Harvey – Administration Manager / Contracts Administrator

Robyn joined Queensland Glass in February 2008. Robyn has 18 years' experience in contracts administration and a further 10 years in project management. Robyn assists the Queensland Glass Project Managers in forecasting, monthly invoicing, certification certificates and warranty and maintenance manuals. Robyn is responsible the day to day operation of the office administration. Robyn has completed a Master Builders project managers training certificate, contract management course and recently completed Bulletproof Management training.

Organisational Chart





Mission

Our mission is to provide high quality, innovative solutions in a way that gives value for money and exceeds our customers' expectations.

Vision

Queensland Glass is committed to becoming the commercial glass and aluminium company of choice for project managers, construction managers, head contractors, commercial builders, wall and ceiling contractors, architects and interior designers.

Contact Us

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